

Training Evaluation Form

| Name | | |
|---------|------------------------------|--------|
| Company | | |
| Date | 8 th October 2014 | Course |
| Trainer | | |

Please comment as fully as possible on all relevant items and where scoring ranges are given, circle the score that most closely represents your views.

General

| 1 | Tο | what | extent | have | the | ohiec | tives | of the | nroo | ramme | heen | achie | ved? |
|----|----|--------|---------|------|-----|-------|-------|---------|------|--------------|------|--------|------|
| ١. | 10 | vviiat | CXICIII | Have | uic | ONIEC | uves | OI LIIC | prog | all ll c | neen | acriie | veu: |

Fully 654321 Not at all

If you have scored 3, 2 or 1, please comment below why you have given this rating.

2. To what extent have your personal objectives for attending the programme been achieved?

Fully 6 5 4 3 2 1 Not at all

If you have scored 3, 2 or 1, please comment below why you have given this rating.

3. To what extent has your understanding of the subject improved or increased as a result of the programme?

A lot 654321 Little

If you have scored 3, 2 or 1, please comment below why you have given this rating.

4. To what extent have your skills in the subject of the programme improved or increased as a result of the programme?

A lot 6 5 4 3 2 1 Little

If you have scored 3, 2 or 1, please comment below why you have given this rating.

5. To what extent has the programme helped to enhance your appreciation and understanding of your job as a whole?

A lot 6 5 4 3 2 1 Little

If you have scored 3, 2 or 1, please comment below why you have given this rating.

6. What is your overall rating of this programme?

Excellent 6 5 4 3 2 1 Poor

Make any comments on your ratings that you feel will be of help to the designers of this programme.



7. To what extent would you recommend others with similar needs to your own to attend this programme? Fully 6 5 4 3 2 1 Not at all

8. How would you rate the venue, catering and facilities used to deliver the training?

Excellent 6 5 4 3 2 1 Not at all

Make any comments on your ratings that you feel will be of help to the designers of this programme.

9. What if any additional sales topics would you like covered as part of the follow up to this course?

10. Did you think that the number of participants on the course was

Too few .. Just right .. Too many...

Sales Trainer Evaluation

Please rate your trainer by circling the relevant score and for each aspect, from (a) to (f).

6= Very Good 3=Not very Good 1=Not Good

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(a) Knowledge of subject
(b) Organization of sessions
(c) Obvious preparation
(d) Style and delivery
(e) Responsiveness to group
(5 4 3 2 1)
(6 5 4 3 2 1)
(7 5 4 3 2 1)
(8 6 5 4 3 2 1)
(9 7 6 7 6 7 8 1)
(10 7 7 8 1)
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Any other comments:

(f) Producing a good learning climate